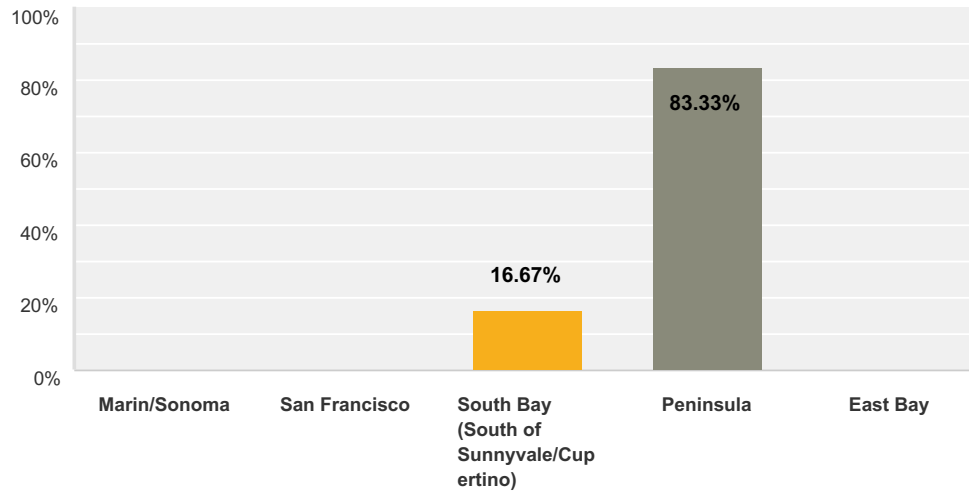


Q1 In which region is your school located?

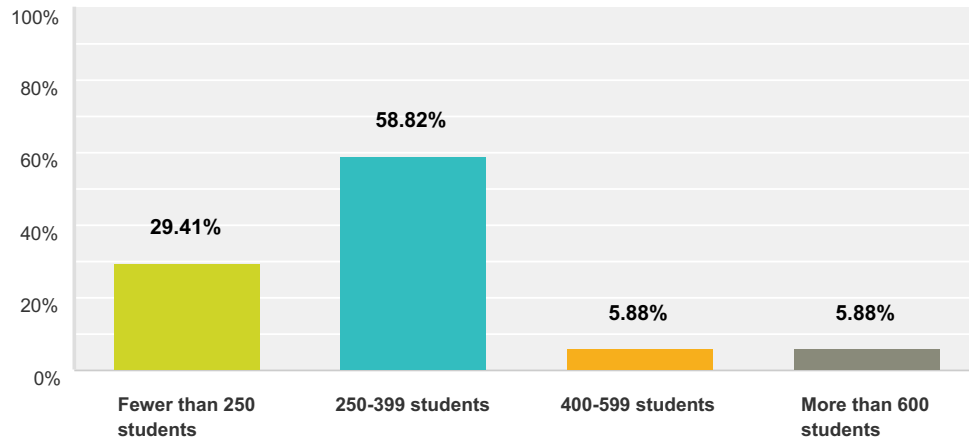
Answered: 18 Skipped: 0



Answer Choices	Responses
Marin/Sonoma	0.00% 0
San Francisco	0.00% 0
South Bay (South of Sunnyvale/Cupertino)	16.67% 3
Peninsula	83.33% 15
East Bay	0.00% 0
Total	18

Q2 What size is your school?

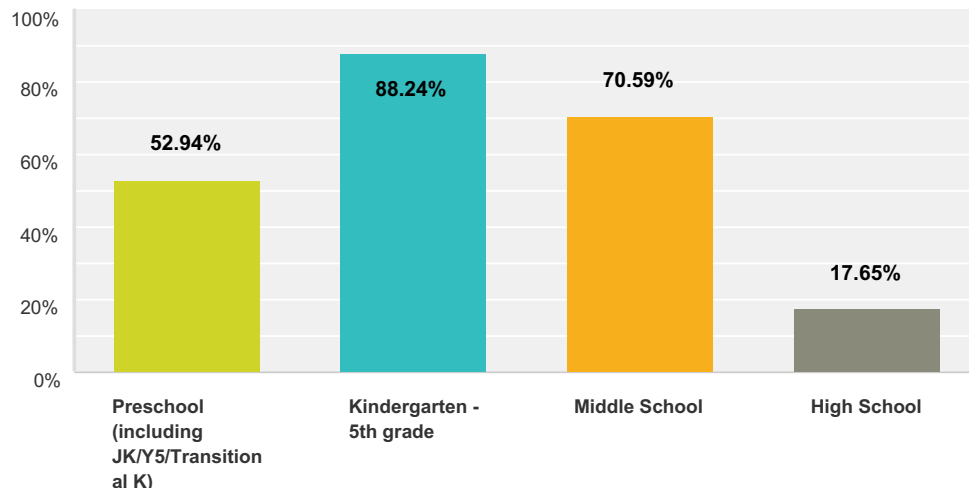
Answered: 17 Skipped: 1



Answer Choices	Responses	
Fewer than 250 students	29.41%	5
250-399 students	58.82%	10
400-599 students	5.88%	1
More than 600 students	5.88%	1
Total		17

Q3 What grade levels does your school offer?

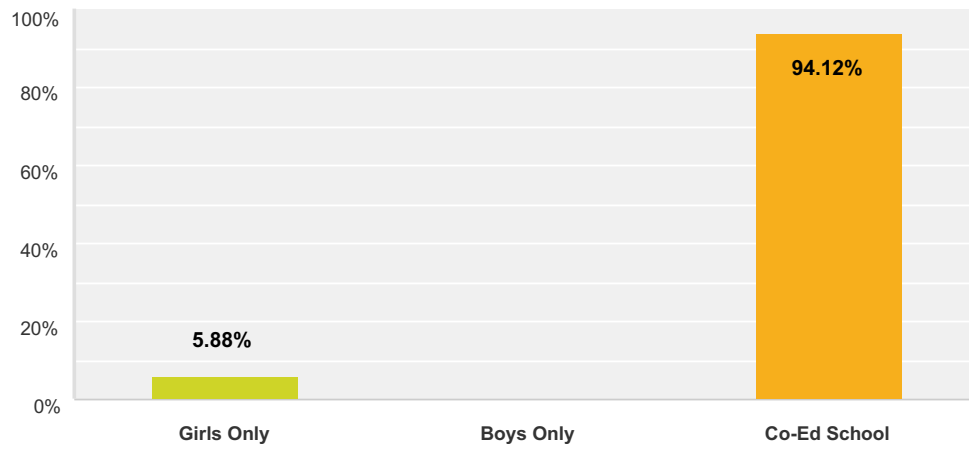
Answered: 17 Skipped: 1



Answer Choices	Responses
Preschool (including JK/Y5/Transitional K)	52.94% 9
Kindergarten - 5th grade	88.24% 15
Middle School	70.59% 12
High School	17.65% 3
Total Respondents: 17	

Q4 What genders do you serve at your school?

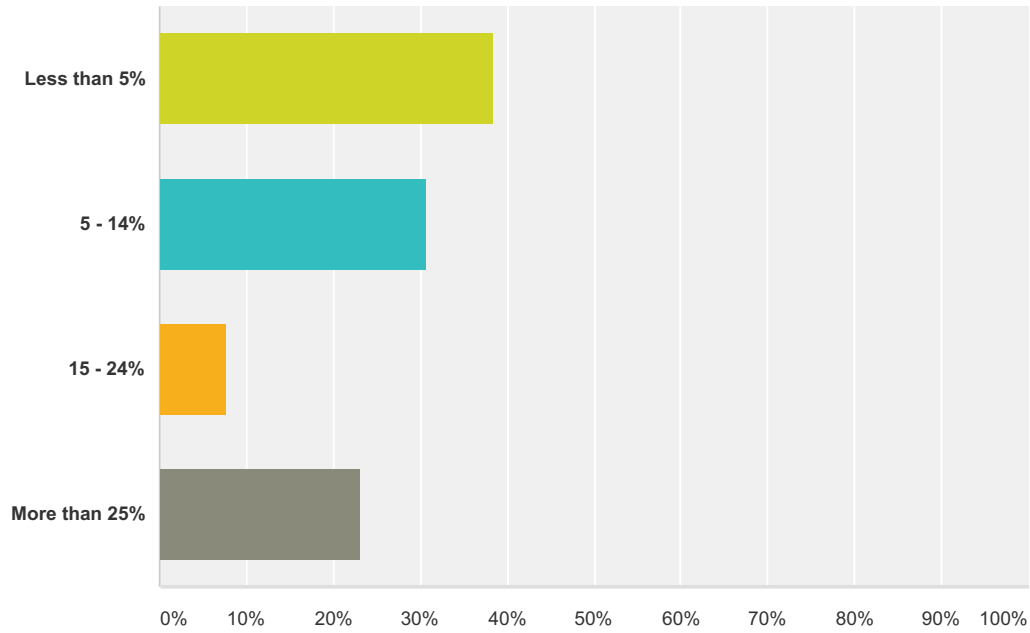
Answered: 17 Skipped: 1



Answer Choices	Responses	
Girls Only	5.88%	1
Boys Only	0.00%	0
Co-Ed School	94.12%	16
Total Respondents: 17		

Q12 What percentage of your applicant pool at your primary entry point (Pre-School/ Pre-K/Kindergarten) applied for Financial assistance? (please include sibling families)

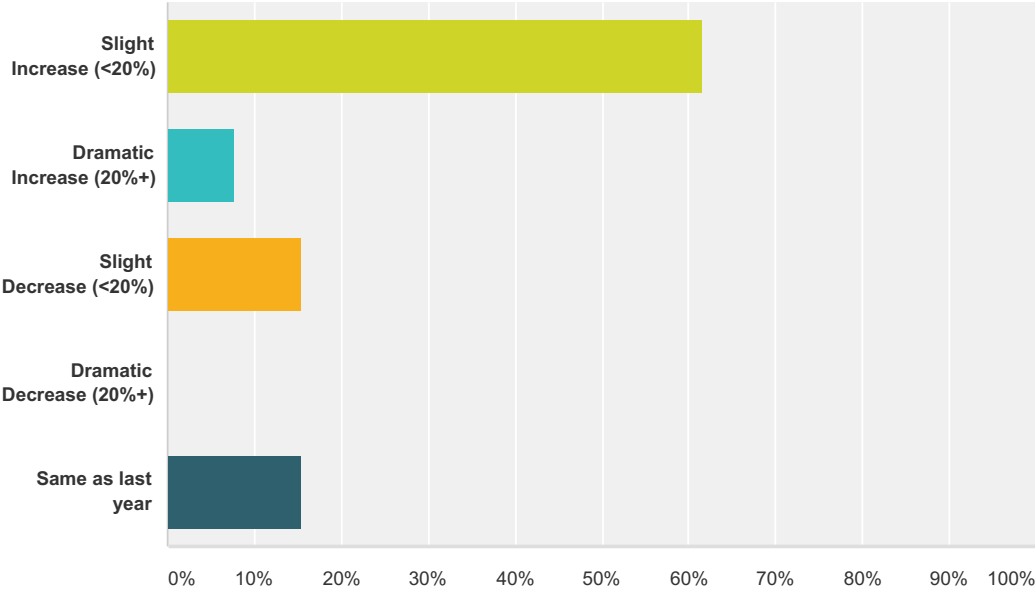
Answered: 13 Skipped: 5



Answer Choices	Responses
Less than 5%	38.46% 5
5 - 14%	30.77% 4
15 - 24%	7.69% 1
More than 25%	23.08% 3
Total	13

Q13 How would you describe your applicant pool at your primary entry point (Pre-School/ Pre-K/Kindergarten) (% increase/decrease) over the past three years for families who qualify for assistance?

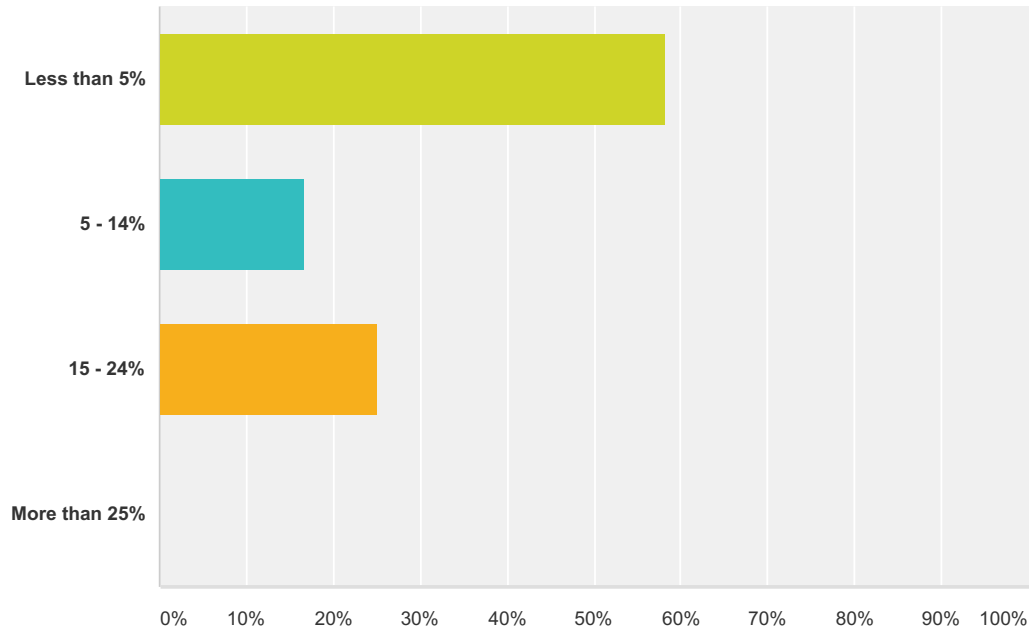
Answered: 13 Skipped: 5



Answer Choices	Responses
Slight Increase (<20%)	61.54% 8
Dramatic Increase (20%+)	7.69% 1
Slight Decrease (<20%)	15.38% 2
Dramatic Decrease (20%+)	0.00% 0
Same as last year	15.38% 2
Total	13

Q14 What percentage of your applicant pool at your middle form entry point (4th/5th/6th) applied for Financial assistance? (include siblings)

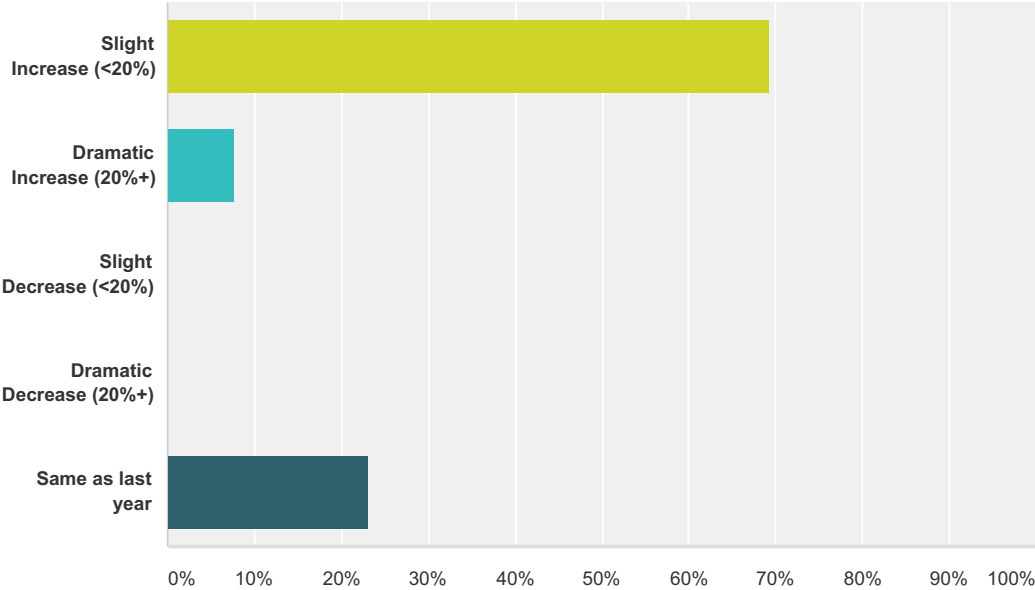
Answered: 12 Skipped: 6



Answer Choices	Responses	
Less than 5%	58.33%	7
5 - 14%	16.67%	2
15 - 24%	25.00%	3
More than 25%	0.00%	0
Total		12

Q15 How would you describe your applicant pool at your middle form entry point (4th/5th/6th) (% increase/decrease) over the past three years for families who qualify for assistance?

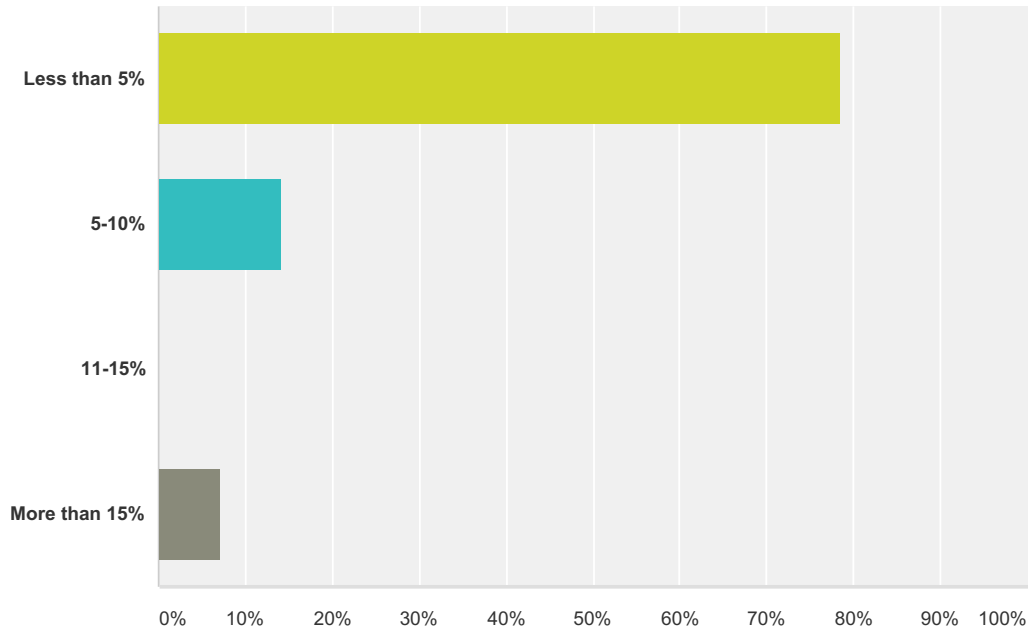
Answered: 13 Skipped: 5



Answer Choices	Responses	Count
Slight Increase (<20%)	69.23%	9
Dramatic Increase (20%+)	7.69%	1
Slight Decrease (<20%)	0.00%	0
Dramatic Decrease (20%+)	0.00%	0
Same as last year	23.08%	3
Total		13

Q16 What percentage of your financial assistance applicant pool represents current families requesting new assistance? (ie., because of change in financial situation or an additional sibling enrolling)

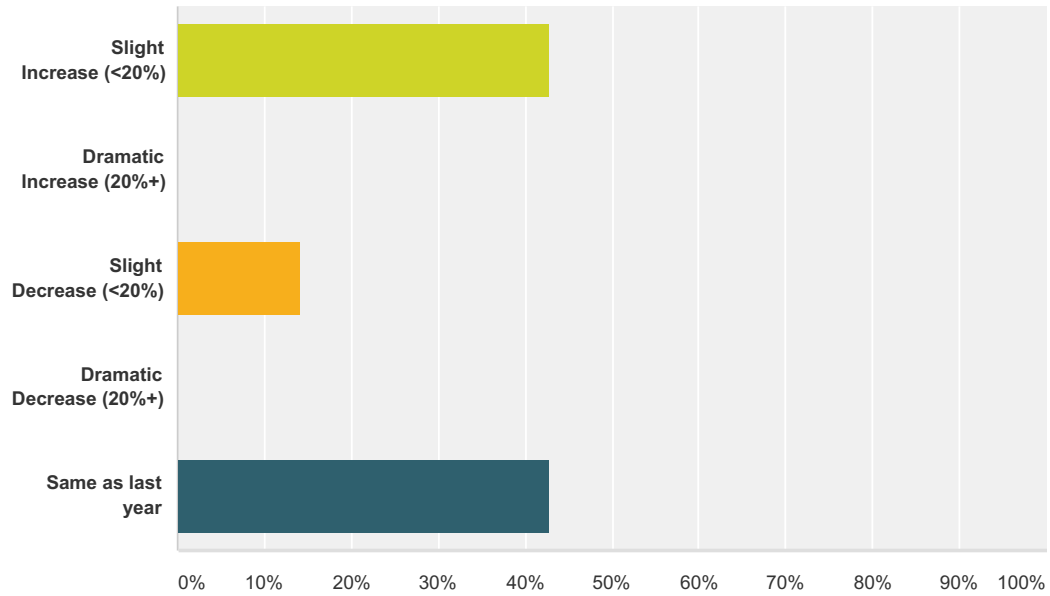
Answered: 14 Skipped: 4



Answer Choices	Responses	
Less than 5%	78.57%	11
5-10%	14.29%	2
11-15%	0.00%	0
More than 15%	7.14%	1
Total		14

Q17 How would you describe your applicant pool representing current families requesting new assistance (% increase/decrease) over the past three years?

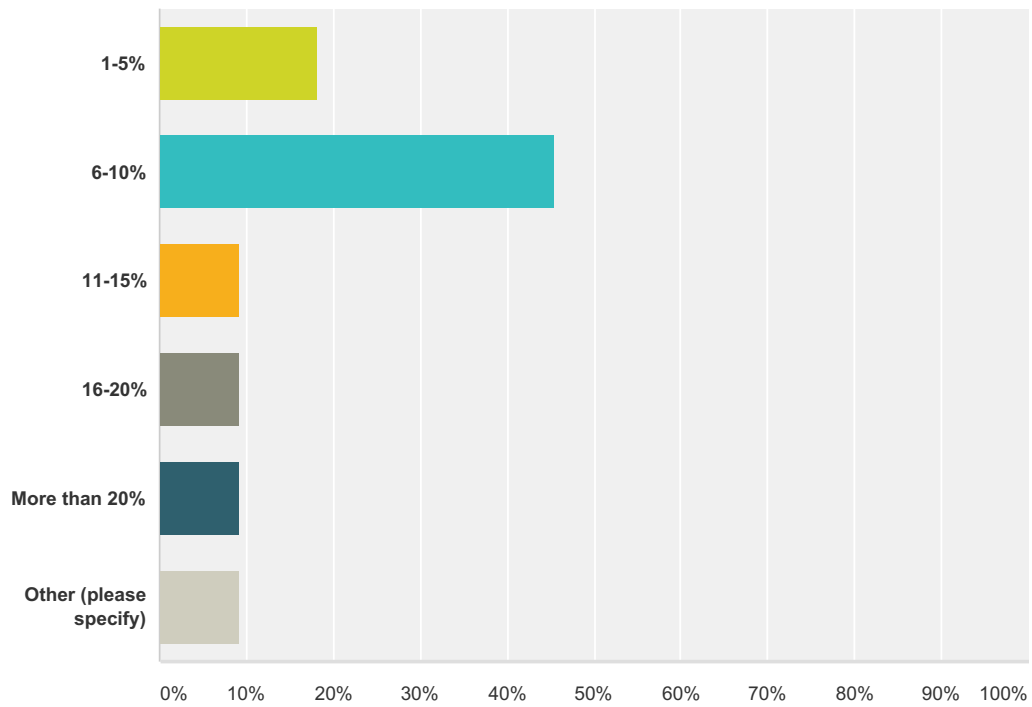
Answered: 14 Skipped: 4



Answer Choices	Responses	
Slight Increase (<20%)	42.86%	6
Dramatic Increase (20%+)	0.00%	0
Slight Decrease (<20%)	14.29%	2
Dramatic Decrease (20%+)	0.00%	0
Same as last year	42.86%	6
Total		14

Q18 What percentage of total revenue is your financial assistance budget?

Answered: 11 Skipped: 7

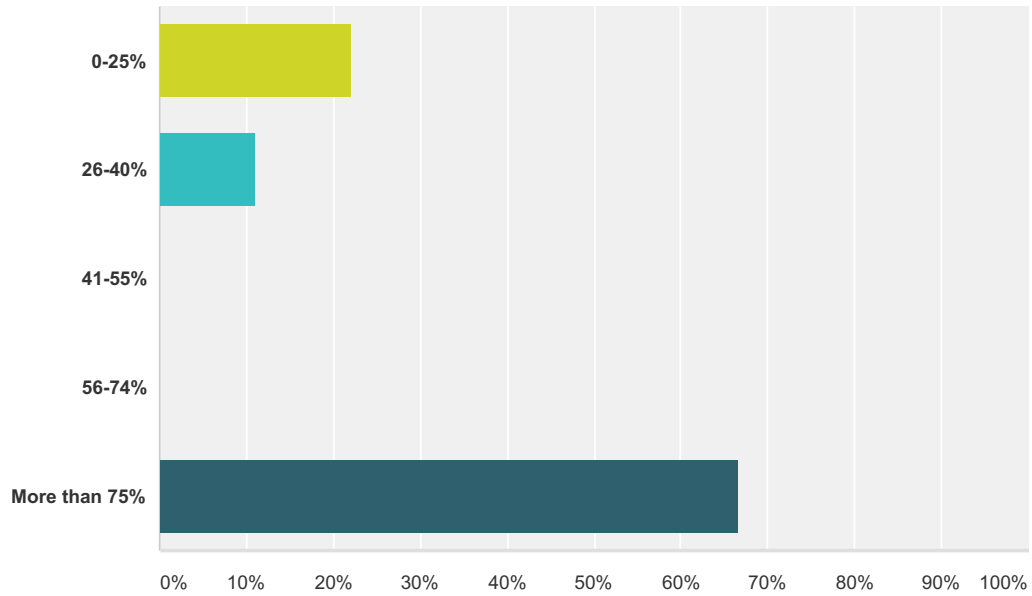


Answer Choices	Responses
1-5%	18.18% 2
6-10%	45.45% 5
11-15%	9.09% 1
16-20%	9.09% 1
More than 20%	9.09% 1
Other (please specify)	9.09% 1
Total	11

#	Other (please specify)	Date
1	NA	11/9/2016 10:38 AM

Q19 What percentage of total need were you able to meet? (total need as determined by the online evaluation tool used by your school)

Answered: 9 Skipped: 9



Answer Choices	Responses
0-25%	22.22% 2
26-40%	11.11% 1
41-55%	0.00% 0
56-74%	0.00% 0
More than 75%	66.67% 6
Total	9

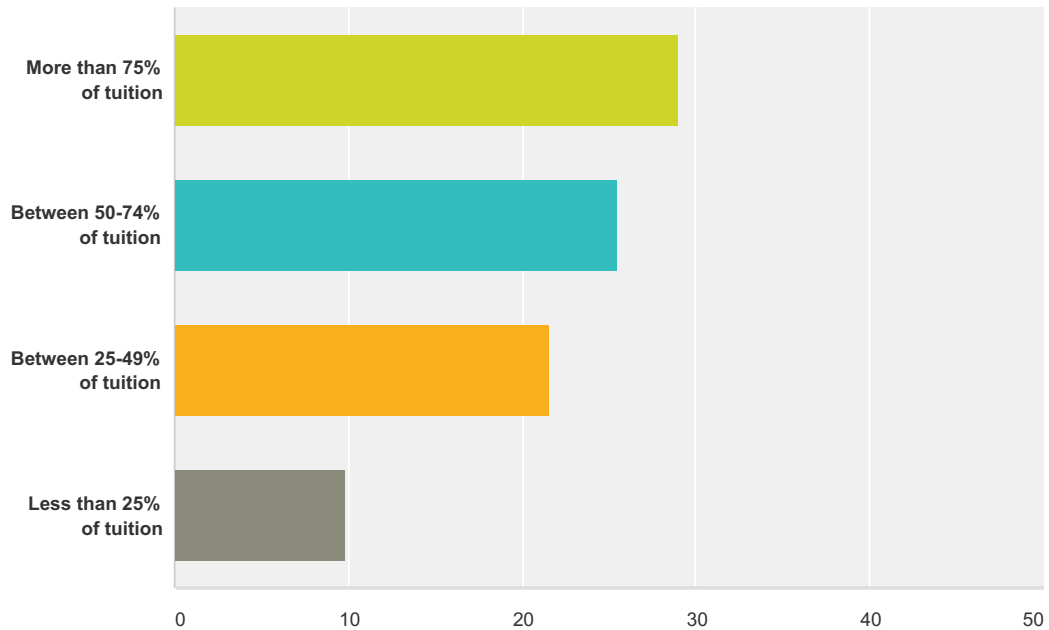
Q20 What percentage of your students are receiving financial aid?

Answered: 11 Skipped: 7

#	Responses	Date
1	11	11/28/2016 12:48 PM
2	13%	11/22/2016 7:53 PM
3	18%	11/22/2016 3:37 PM
4	20%	11/22/2016 11:34 AM
5	3%	11/18/2016 11:58 AM
6	0	11/17/2016 10:07 PM
7	17%	11/14/2016 7:36 PM
8	20%	11/10/2016 10:00 AM
9	11%	11/9/2016 3:26 PM
10	19%	11/9/2016 1:46 PM
11	NA - We have a very small in-house program that we just started last year. Only 8 students received partial financial aid. Our hope is to grow this program each year.	11/9/2016 10:38 AM

Q21 What percentage of your school's recipients of financial assistance receive an award of each of the following categories?

Answered: 8 Skipped: 10



Answer Choices	Average Number	Total Number	Responses
More than 75% of tuition	29	232	8
Between 50-74% of tuition	25	178	7
Between 25-49% of tuition	22	151	7
Less than 25% of tuition	10	69	7
Total Respondents: 8			

#	More than 75% of tuition	Date
1	33	11/28/2016 12:48 PM
2	19	11/22/2016 3:37 PM
3	75	11/22/2016 11:34 AM
4	80	11/18/2016 11:58 AM
5	0	11/17/2016 10:07 PM
6	10	11/14/2016 7:36 PM
7	10	11/10/2016 10:00 AM
8	5	11/9/2016 1:46 PM
#	Between 50-74% of tuition	Date
1	33	11/28/2016 12:48 PM
2	45	11/22/2016 3:37 PM

2016 Fall BADA Survey

3	10	11/22/2016 11:34 AM
4	0	11/17/2016 10:07 PM
5	35	11/14/2016 7:36 PM
6	35	11/10/2016 10:00 AM
7	20	11/9/2016 1:46 PM
#	Between 25-49% of tuition	Date
1	20	11/28/2016 12:48 PM
2	26	11/22/2016 3:37 PM
3	10	11/22/2016 11:34 AM
4	0	11/17/2016 10:07 PM
5	40	11/14/2016 7:36 PM
6	35	11/10/2016 10:00 AM
7	20	11/9/2016 1:46 PM
#	Less than 25% of tuition	Date
1	14	11/28/2016 12:48 PM
2	10	11/22/2016 3:37 PM
3	5	11/22/2016 11:34 AM
4	0	11/17/2016 10:07 PM
5	15	11/14/2016 7:36 PM
6	20	11/10/2016 10:00 AM
7	5	11/9/2016 1:46 PM

Q22 As a percentage of tuition, what is the maximum award that your school offers?

Answered: 11 Skipped: 7

#	Responses	Date
1	100	11/28/2016 12:48 PM
2	90%	11/22/2016 7:53 PM
3	96	11/22/2016 3:37 PM
4	95%	11/22/2016 11:34 AM
5	0.4	11/18/2016 11:58 AM
6	No maximum	11/17/2016 10:07 PM
7	76%	11/14/2016 7:36 PM
8	90%	11/10/2016 10:00 AM
9	98%	11/9/2016 3:26 PM
10	\$24,900	11/9/2016 1:46 PM
11	NA	11/9/2016 10:38 AM

Q23 As a percentage of tuition, what is the minimum award that your school offers?

Answered: 10 Skipped: 8

#	Responses	Date
1	based on recommendation of SSS	11/28/2016 12:48 PM
2	10	11/22/2016 3:37 PM
3	10%	11/22/2016 11:34 AM
4	0.2	11/18/2016 11:58 AM
5	No minimum	11/17/2016 10:07 PM
6	5%	11/14/2016 7:36 PM
7	10%	11/10/2016 10:00 AM
8	10%	11/9/2016 3:26 PM
9	\$1,000	11/9/2016 1:46 PM
10	NA	11/9/2016 10:38 AM

Q24 As a percentage of tuition, what is the average award that your school offers?

Answered: 9 Skipped: 9

#	Responses	Date
1	65	11/28/2016 12:48 PM
2	12	11/22/2016 3:37 PM
3	0.3	11/18/2016 11:58 AM
4	10%	11/17/2016 10:07 PM
5	\$10,000	11/14/2016 7:36 PM
6	50%	11/10/2016 10:00 AM
7	varies	11/9/2016 3:26 PM
8	\$15,000 - \$17,000	11/9/2016 1:46 PM
9	NA	11/9/2016 10:38 AM

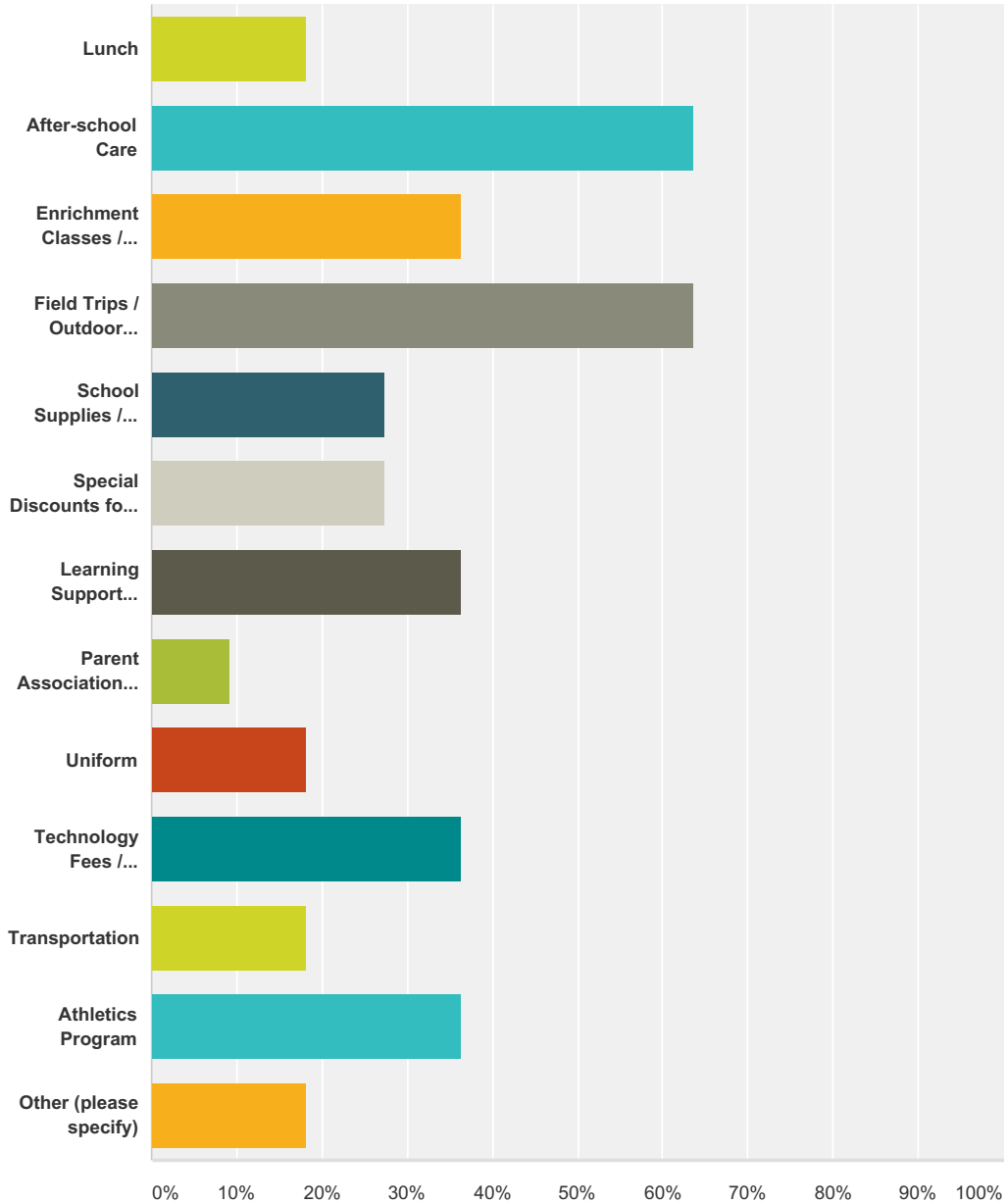
Q25 What percentage of financial assistance applicants are not able to enroll due to not receiving any financial assistance or not meeting the full need?

Answered: 10 Skipped: 8

#	Responses	Date
1	0	11/28/2016 12:48 PM
2	3	11/22/2016 3:37 PM
3	0%	11/22/2016 11:34 AM
4	0	11/18/2016 11:58 AM
5	0	11/17/2016 10:07 PM
6	15%	11/14/2016 7:36 PM
7	5-10%	11/10/2016 10:00 AM
8	0	11/9/2016 3:26 PM
9	3%	11/9/2016 1:46 PM
10	NA	11/9/2016 10:38 AM

Q26 For families who receive financial assistance, do you provide financial assistance for the following ancillary fees? (Check all that apply)

Answered: 11 Skipped: 7



Answer Choices	Responses
Lunch	18.18% 2
After-school Care	63.64% 7
Enrichment Classes / Specialty Classes	36.36% 4
Field Trips / Outdoor Education	63.64% 7

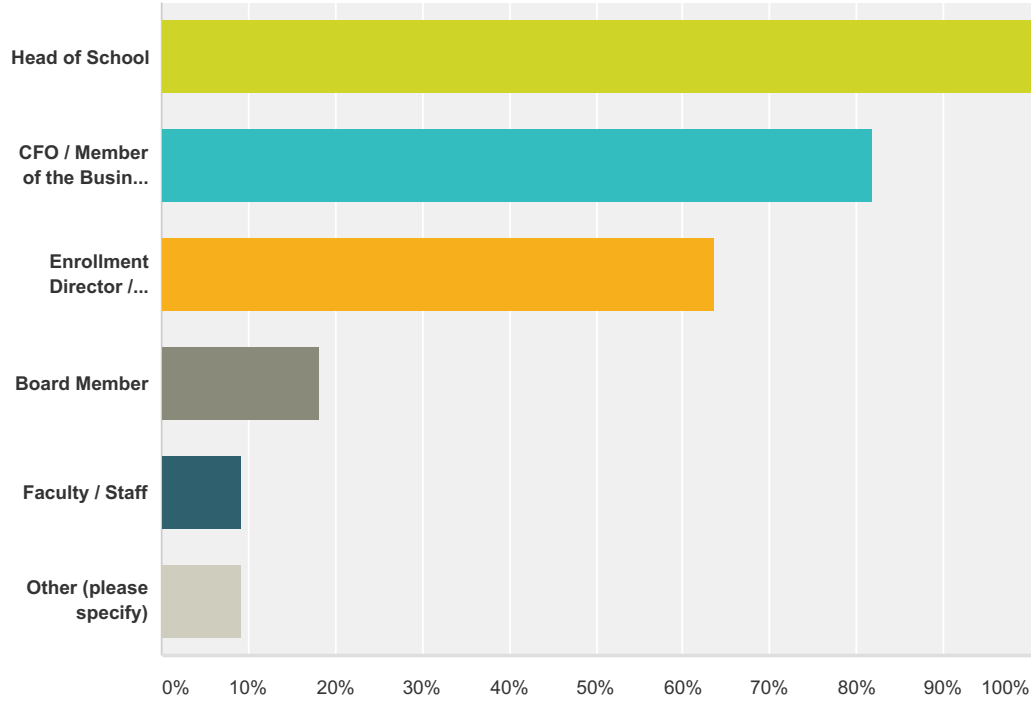
2016 Fall BADA Survey

School Supplies / Books	27.27%	3
Special Discounts for Community Events	27.27%	3
Learning Support Services	36.36%	4
Parent Association Fees	9.09%	1
Uniform	18.18%	2
Technology Fees / Equipment	36.36%	4
Transportation	18.18%	2
Athletics Program	36.36%	4
Other (please specify)	18.18%	2
Total Respondents: 11		

#	Other (please specify)	Date
1	All the other categories are included in our tuition for all!	11/28/2016 12:48 PM
2	Many of these items are included in tuition. Lunch is included at the Upper School, not at the Lower or Middle School.	11/22/2016 3:37 PM

Q27 Who is part of the financial assistance evaluation and decision process? (check all that apply)

Answered: 11 Skipped: 7

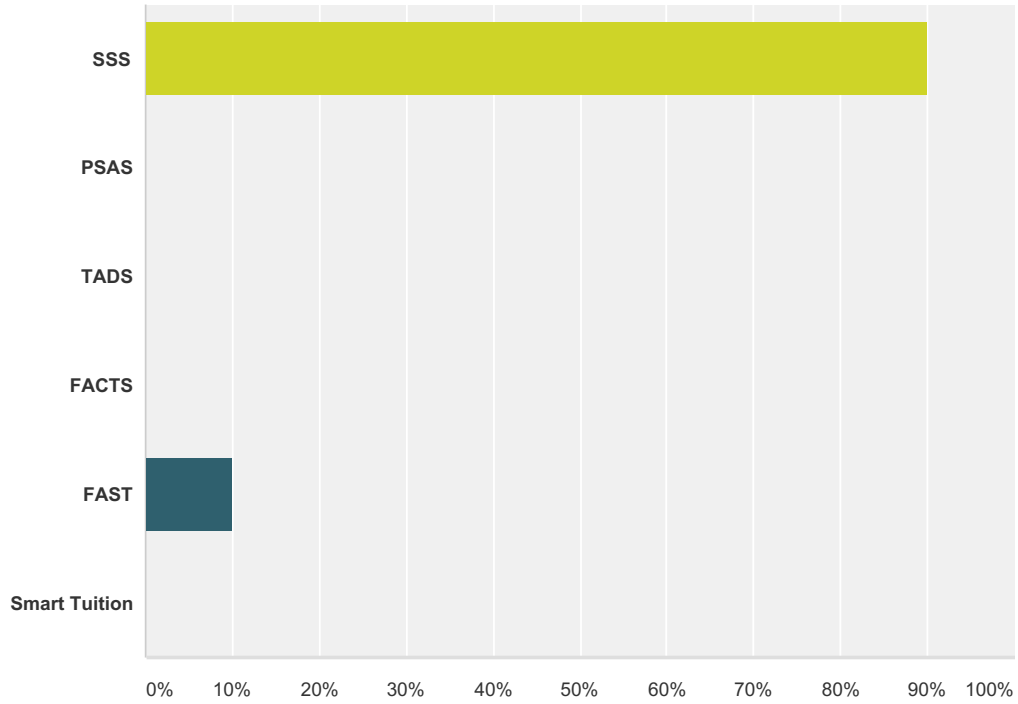


Answer Choices	Responses
Head of School	100.00% 11
CFO / Member of the Business Office	81.82% 9
Enrollment Director / Admission Director	63.64% 7
Board Member	18.18% 2
Faculty / Staff	9.09% 1
Other (please specify)	9.09% 1
Total Respondents: 11	

#	Other (please specify)	Date
1	outside consultant	11/10/2016 10:00 AM

Q28 What online tool do you use for families to submit the Financial assistance application?

Answered: 10 Skipped: 8

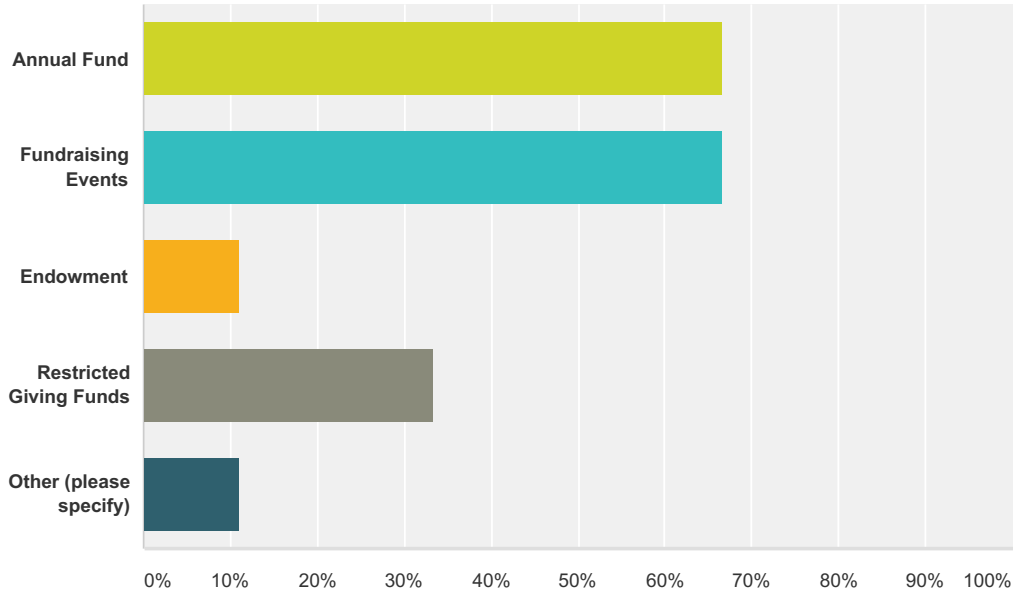


Answer Choices	Responses
SSS	90.00% 9
PSAS	0.00% 0
TADS	0.00% 0
FACTS	0.00% 0
FAST	10.00% 1
Smart Tuition	0.00% 0
Total	10

#	Other (please specify)	Date
1	In house application/policy	11/18/2016 11:58 AM

Q29 What are the specific fundraising initiatives that your school has that contributes to the Financial Assistance budget? (check all that apply)

Answered: 9 Skipped: 9



Answer Choices	Responses
Annual Fund	66.67% 6
Fundraising Events	66.67% 6
Endowment	11.11% 1
Restricted Giving Funds	33.33% 3
Other (please specify)	11.11% 1
Total Respondents: 9	

#	Other (please specify)	Date
1	Parent Association Spring Auction & Fundraising Event	11/14/2016 7:36 PM

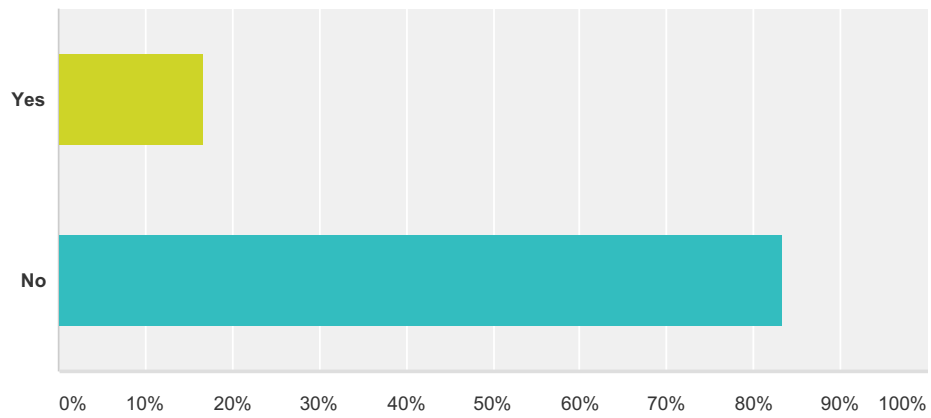
Q30 We are in the process of creating a Financial Assistance Resource guide. Please provide any topics that you would like to learn more about or resources that you have found helpful that we could share with the membership: (i.e. Tuition Assistance Policy Samples, Help with Professional Judgement Setting)

Answered: 3 Skipped: 15

#	Responses	Date
1	S-corporations - how do we better evaluate returns of those with personal businesses?	11/28/2016 12:48 PM
2	Tuition Assistance for Faculty/Staff Policy Samples	11/22/2016 7:53 PM
3	policies, benchmarks, selection criteria	11/18/2016 11:58 AM

Q31 Does your school offer sibling discount?

Answered: 12 Skipped: 6



Answer Choices	Responses
Yes	16.67% 2
No	83.33% 10
Total	12

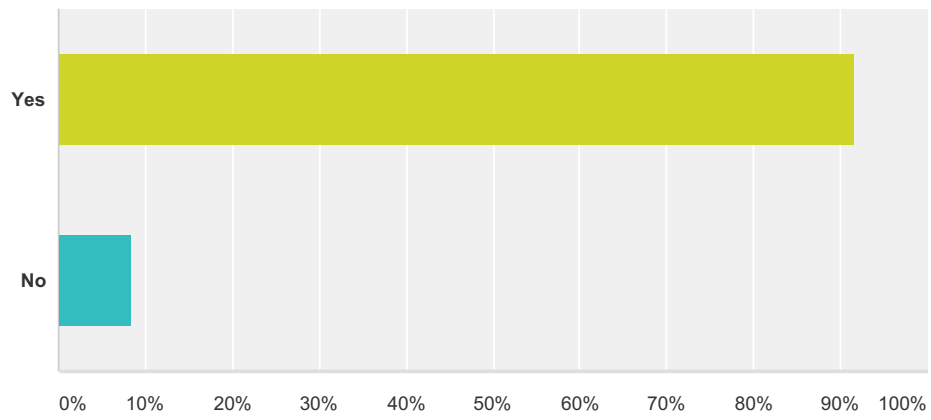
Q32 If yes to sibling discount, what is the percentage discount for sibling families?

Answered: 2 Skipped: 16

#	Responses	Date
1	10% for 2nd, 20 for 3rd, etc.	11/18/2016 12:01 PM
2	10	11/9/2016 1:47 PM

Q33 Does your school offer employee remission?

Answered: 12 Skipped: 6



Answer Choices	Responses
Yes	91.67% 11
No	8.33% 1
Total	12

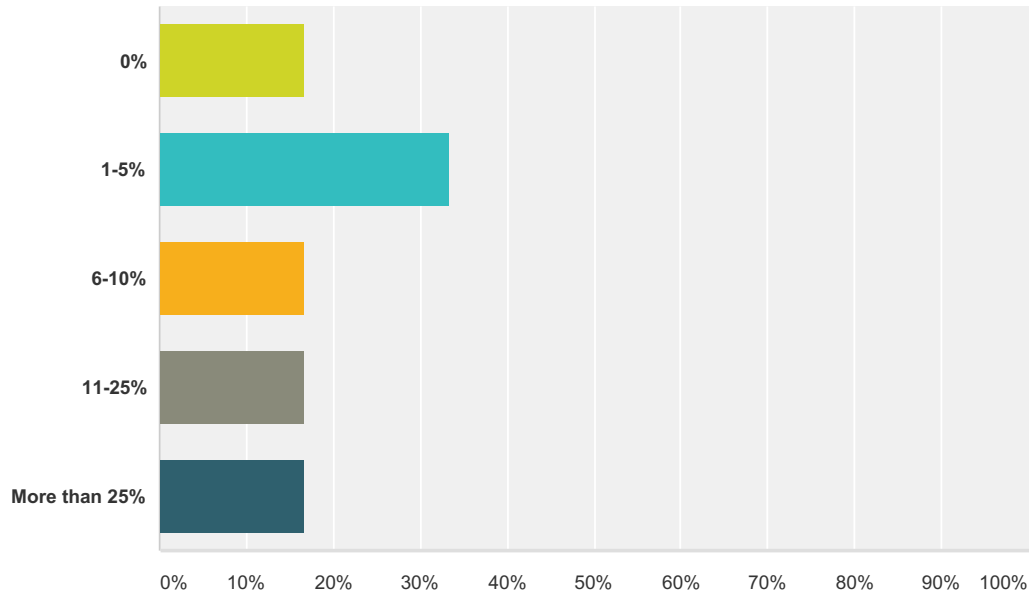
Q34 If yes to remission, what is the percentage discount for families who receive remission?

Answered: 10 Skipped: 8

#	Responses	Date
1	50%	11/28/2016 12:49 PM
2	Faculty - 50	11/22/2016 3:55 PM
3	40%	11/22/2016 11:34 AM
4	60%	11/18/2016 12:01 PM
5	100% first child	11/17/2016 10:08 PM
6	50%	11/14/2016 7:37 PM
7	50% for full time employees	11/10/2016 10:00 AM
8	50%	11/9/2016 3:27 PM
9	100	11/9/2016 1:46 PM
10	50%	11/9/2016 10:40 AM

Q35 What percentage of your overall tuition discount is allocated toward non-need funding (i.e. remission, sibling discount, one-time unexpected hardship?)

Answered: 6 Skipped: 12



Answer Choices	Responses	
0%	16.67%	1
1-5%	33.33%	2
6-10%	16.67%	1
11-25%	16.67%	1
More than 25%	16.67%	1
Total		6